

Case Study: **Wynne Systems**



SNAPSHOT



Industry: Technology

Business: Enterprise Resource Planning (ERP) Software

Focus: Equipment rental and construction management

Challenges

- Slow/outdated infrastructure
- Lack of robust Disaster Recovery plan
- Need for scalability for new clients
- Inadequate technology resources/staff
- Limited budget

OVERVIEW

Wynne Systems is the developer of the industry's most reliable enterprise resource planning (ERP) solution. Designed to help increase efficiencies across an entire organization, Wynne Systems' technology enables the largest equipment rental companies in the world to deliver the ultimate rental experience.

BUSINESS CHALLENGE

Located in Irvine, CA, Wynne Systems was at a point where they needed to upgrade their infrastructure. In 2012, the company wanted to improve their data recovery plan. Their options were to add an additional data center in a nearby state, which would require a large capital investment, operating costs and employees to manage and monitor the data center, or outsource its infrastructure to an industry leading IBM Power Cloud service provider.

Wynne Systems needed a partner that offered:

- State of the art cloud-to-cloud production with high availability (HA) and disaster recovery (DR) technology;
- Senior level architecture and engineering Power System expertise;
- Software as a Service (SaaS) delivery and deployment experience from sales to onboarding to support;
- Single and multi-tenant instances;
- 24/7 monitoring and management;
- Strong customer care;
- A presence in the United States and Europe;
- The ability to scale with new clients.

SOLUTION

After researching and meeting with several companies across the country, Wynne Systems chose to partner with Meridian IT.

“Based on the feedback from one of our sister companies, we chose to work with Meridian IT because they offered all of the features we were in need of and they had a European presence. In addition, their pricing model was on target for our budget,” said Van Nguyen, Director of IT Infrastructure, Wynne Systems.

About Meridian IT

Meridian IT is a member of Meridian Group International, operating worldwide. Focusing on our core competencies: cloud services, data center, security and risk management, and unified workspace, we provide flexible IT solutions with leading vendors, managed services, deployment options, ongoing maintenance and global support. As part of a group that offers equipment leasing, clients leverage our comprehensive portfolio, capabilities, and industry insights to support their business initiatives and growth. [Learn more at www.meridianitinc.com](http://www.meridianitinc.com) or www.onlinemeridian.com.

“Moving to Meridian IT has given us an instant ability to scale our business now that we are confident that our infrastructure is fortified on robust, cutting-edge technology. We also have peace of mind that if a catastrophic problem occurs, our customers will have instantaneous disaster recovery. We are very pleased with our relationship with Meridian IT.”

Van Nguyen

Director of IT Infrastructure, Wynne Systems

IMPLEMENTATION

When Wynne Systems decided to partner with Meridian IT one of their requirements was that they had to move their environment from to Meridian IT’s data center quickly and efficiently to ensure their customers would not experience an extended outage.

“We had planned to be offline for four hours on a Friday afternoon and then use the next day to configure the system. We replicated our environment to Meridian IT and the ‘fail over’ went according to plan. I was very pleased with the transition,” commented Nguyen.

RESULTS

Wynne Systems is now able to support their clients around the world and be assured that their infrastructure is supported with state of the art technology. After porting their customers to Meridian IT, Wynne Systems received feedback from several clients that their system was faster and more responsive.