

“Meridian is the best vendor partner

I’ve ever had the chance to work with in my 22 years at Buchheit.”

Jared Hotop
Vice President of IT



Company
Buchheit Enterprises Inc.
Biehle, MO

Industry
Manufacturing
Wholesale & Distribution
Retail



“The trusted partner relationship

I have with my Meridian rep is that he knows... he knows if it's a fit, he knows our environment, he knows our business.”

Jared Hotop
Vice President of IT



BUCHHEIT

Meridian Provides Reliable Systems so Buchheit Can Deliver an Incredible and Unique Customer Experience

About Buchheit Enterprises Inc.

Since 1934, the Buchheit name has been synonymous with customer care, bringing produce, tools, and unbeatable service throughout the nation. With three divisions encompassing distribution, retail, and agriculture, Buchheit has grown to employ over 650 people, occupy eight locations, produce their own feed and seed, and cover over one million square feet of warehouse and distribution space.



3 Divisions



650 People



8 Locations

The Challenges

With significant growth in their retail, agriculture, and distribution divisions, Buchheit needed a strategic partner that could deploy technology to position them for their expansion initiatives. Specifically, Buchheit needed to virtualize their environment for scalability and redundancy to ensure maximum uptime within their operations. Previously, deploying new applications meant more physical hardware, which led to additional complexity and increased costs. The team at Buchheit was spending way too much time and resources on the management of their back-end operations which prevented them from focusing on the projects that mattered most.

How Meridian Helped

Buchheit knew that in order to meet the needs of their customers locally and across the country, they needed to have efficiencies at every stage. Meridian implemented a storage solution to provide them with a foundation that could scale as the company grew. To ensure end-to-end reliability and peace of mind for the team at Buchheit, Meridian was able to design, implement, and finance a Barracuda backup solution.

Business Impacts

Continuing their mission of putting their customers first, Buchheit sought a partner who does the same. Meridian was able to provide Buchheit equipment, expertise, and finance solutions to achieve their growth initiatives. By implementing reliable storage, server, and backup solutions, Buchheit now has the foundation to scale with the needs of both their internal teams and their customers across the nation. Having a partner that collaborates effortlessly with its vendors has allowed Buchheit to continually provide its customers with world-class customer service and unparalleled access to the products they need. With flexibility and complete transparency throughout their lease, Buchheit has a partner that takes the weight off their shoulders – allowing them to stay agile and focus on what matters: growing their business and taking care of their customers.

Expertise



Collaboration



Transparency



Expect more from your technology partner.
Choose Meridian.

Call +1 (888) 835-3815 to speak with one of our solution experts.

Since 1979, Meridian has been a services company that helps you consume technology the way you want for today and for tomorrow. With over 160 OEM partners and hundreds of service professionals throughout the world, we help implement the solutions you want to provide the expertise on the solutions you need. We have helped customers transform the technology tools and resources they already have into undeniable business value.